



Lane & Associates

Goes Live with I-Engineering's ALIS Enterprise System

A Premier Agency Management System Launched by a Growing Wholesaler in Louisiana

Shelton, CT, August 29, 2018 – I-Engineering, Inc. is pleased to announce the launch of the ALIS Enterprise System with Lane & Associates, a growing wholesale brokerage and managing general agent in Louisiana. ALIS, our All Lines Insurance Suite Enterprise System, is a complete Agency Management System, providing a fully integrated Rating Engine with Web Services, Policy Issuance and Management, Renewals, Endorsements, Cancellations, Reinstatement Claims, Workflow, Document Management, Compliance and Reporting, as well as a full Accounting Module. This system can be interfaced with third party systems via API or XML transfer. Lane & Associates is also utilizing the ALIS Agent Portal for online quoting of the Lane Artisan Rating System "LARS," vastly automating their internal processes.



From Lane: Barbie Landry, CPA, Controller & Scott Landry, CPU, President, with Naval Kapoor, President, I-Engineering

Scott Landry, CPU, President of Lane & Associates shared his satisfaction in selecting I-Engineering and ALIS to serve as the technology foundation from which Lane & Associates can better service their clients, expand and grow. According to Landry, "Prior to having the ALIS system we had a separate accounting system, a separate rating system, and a policy issuance system. Now we have all the systems linked together, one integrated system sitting in the cloud."

Landry explains how Lane & Associates' new ALIS system, coupled with the Agent Portal, has simplified and expedited their internal operations. "The features of the agent portal, our ability to quickly generate quotes, email templates, follow-ups, service are our agents, it's much easier now in the ALIS system. I think we are at a level of technology that probably exceeds most of the large competitors we deal with on a day to day basis, which for an agency my size is quite amazing."

Naval Kapoor, President and CEO of I-Engineering says, "It has been very gratifying to work together with Lane & Associates and to bring them an entirely new technology foundation, helping them to achieve greater efficiency. Their launch of our ALIS System and Agent Portal has had a tangible impact on their business and I am proud that I-Engineering is providing them the system capable of doing both binding and brokerage business with extreme efficiencies, while automating many processes. We look forward to playing a vital role in their continued growth and success."

About Lane & Associates

Lane & Associates, Inc., formed in 1986, is an independent surplus lines broker and managing general agent. We strive to provide the highest quality, value-added insurance products to retail producers who expect and deserve the utmost level of integrity, service and personal attention. We are driven by continuous improvement and the unwavering desire to provide a level of professionalism that is unrivaled in our industry. We don't just value our relationships with our business partners; we work for it.

About I-Engineering

Since 1999, I-Engineering has worked with MGAs, Wholesalers, Program Administrators and Carriers to implement customized P&C insurance software solutions that enhance productivity and speed to market. Our product offering includes an all-encompassing Agency Management System, Policy Management System for London, Program Administration System and customized Comparators for Commercial & Personal lines.

I-Engineering, located in Shelton, CT, develops and markets Integrated Insurance Solutions to provide MGAs and wholesalers with a modern, technologically friendly working environment. We have created and implemented a sophisticated collection of cutting edge insurance software solutions catering to Wholesale Brokers, MGAs, Program Managers and Carriers. I-Engineering's ALIS Enterprise System – an all-in-one solution – provides Rating with Web Services, Quoting, Policy Issuance and Management, Workflow and Document Management and Full Accounting. A sophisticated agent portal is integrated with ALIS to allow producers to get quotes on a real-time basis. This fully integrated system provides MGAs and Wholesalers end-to-end solutions.

I-Engineering is a proud member of many P&C insurance organizations, including Target Markets, WSIA, CIWA, FSLA, PIA & TSLA.



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