



## Hamilton Hilands E&S is Live with I-Engineering's ALIS Enterprise System

An Emerging Massachusetts Based Wholesale Insurance Broker Serving New England and Beyond

**Shelton, CT, February 25, 2020** – I-Engineering, Inc. is pleased to announce that Hamilton Hilands E&S of Bedford, MA is live with the ALIS Enterprise System. Hamilton Hilands E&S, a new entry to the Excess & Surplus Lines market, selected I-Engineering's ALIS – the All Lines Insurance Suite, as their technology foundation. Hamilton Hilands E&S has partnered with I-Engineering to maximize ALIS' industry leading technology to provide their business partners with the highest level of service and efficiency, while maintaining internal efficiencies to accelerate growth. I-Engineering's ALIS is the complete Agency Management System providing a fully integrated Rating Engine with Web Services, Policy Issuance and Management, Renewals, Endorsements, Cancellations, Reinstatement Claims, Workflow, Document Management and Reporting as well as a full Accounting module. This system can be interfaced with third party systems via API or XML transfer.



Tucker Bailey, President of Hamilton Hilands E&S, shared that I-Engineering's multifaceted ALIS Platform has allowed them to achieve a significant presence in the E&S market in a short timeframe. "The ALIS platform allows us to anticipate and respond to our clients' needs faster and more efficiently," Bailey said. "I-Engineering has helped us more than double our gross written premiums year over year without adding additional staff."

"With ALIS, we have the speed and efficiency to process new business and renewals at a rate beyond brokers four times our size," Bailey added. "We have the technology for complete submission clearance, rating, policy issuance and accounting, without sacrificing quality or attention to detail. And, I am confident that future enhancements and integration options will allow us to continue to grow and serve our agents with ALIS serving as an integral part of our success."

Naval Kapoor, President and CEO of I-Engineering says, "We are proud to have been selected by Hamilton Hilands E&S to bring them our ALIS Enterprise System as their technology foundation. As a new entry to the Excess and Surplus Lines market, it is gratifying to know that I-Engineering's comprehensive and intuitive agency management system is already having a huge impact on the quality, speed and efficiency of their business. We are proud to work with Hamilton Hilands E&S to provide them with the tools needed to ensure their continued growth and success in the industry, now and as their needs change in the future."

**About Hamilton Hilands**

Based in Bedford, MA, Hamilton Hilands E&S is built on providing unparalleled local service and support to our broker community while addressing their unique and specialized risks. Our mission at Hamilton Hilands E&S is to provide agencies with an unmatched experience with their Excess and Surplus Lines insurance needs. With the ever-changing conditions of the insurance world, we provide our broker community with a stable, service oriented, local model that can address and protect your specialty risk needs.

Backed by some of the most knowledgeable and well-respected underwriters, the Hamilton Hilands E&S team is dedicated to providing agents with excellent service, innovative markets and aggressive pricing that address the complex E&S market. As an independently owned agency, we pride ourselves on our commitment to our agents and our joint success. For more information, visit [www.hhesins.com](http://www.hhesins.com).

**About I-Engineering, Inc**

Since 1999, I-Engineering has worked with MGAs, Wholesalers, Program Administrators and Carriers to implement customized P&C insurance software solutions that enhance productivity and speed to market. Our product offering includes an all-encompassing Agency Management System, Policy Management System for London, Program Administration System and customized Comparators for Commercial & Personal Lines.

I-Engineering, located in Shelton, CT, develops and markets Integrated Insurance Solutions to provide MGAs and Wholesalers with a modern, technologically friendly working environment. We have created and implemented a sophisticated collection of cutting-edge insurance software solutions. I-Engineering’s ALIS Enterprise System – an all-in-one solution – provides Rating with Web Services, Quoting, Policy Issuance and Management, Workflow and Document Management and Full Accounting. A sophisticated agent portal is integrated with ALIS to allow producers to get quotes on a real-time basis. This fully integrated system provides MGAs and Wholesalers end-to-end solutions.

I-Engineering is a proud member of many P&C insurance organizations, including Target Markets, WSIA, CIWA, FSLA, PIA & TSLA. To learn more, visit [www.i-engineering.com](http://www.i-engineering.com).



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