



Northeast Coverages Inc. Goes Live with I-Engineering's ALIS Enterprise System & Customized Banking Automation

A New York Based Wholesale/MGA with Broad National Reach

Shelton, CT, September 1, 2020 – I-Engineering is pleased to announce that Northeast Coverages Inc., based on Long Island, New York, is live with the ALIS Enterprise System. Northeast Coverages Inc. is a Wholesale/MGA agency servicing 18 states across the nation. Now live with I-Engineering's industry leading technology platform, ALIS – the All Lines Insurance Suite, Northeast Coverages Inc. is poised for growth and acquiring new clients nationwide, without the need to hire additional staff.



Northeast Coverages Inc. offers a diverse range of products and services across many different platforms of coverage. With ALIS as their technology foundation, they now have the power to service their clients with a robust technology suite that can provide a fully integrated Rating Engine with Web Services, Policy Issuance and Management, Renewals, Endorsements, Cancellations, Workflow, Document Management and Reporting as well as a Full Accounting Module. I-Engineering's ALIS is the complete Agency Management System and can be interfaced with third party systems via API or XML transfer. Northeast Coverages Inc.'s customized system has unique automation that streamlines bank integration and provides automatic bank reconciliation. It also simplifies recording the direct bill commission process, freeing staff from these tedious entries.

Robert Mangi, President and CEO of Northeast Coverages Inc., said, "Working remotely is not new to Northeast Coverages, even before the impact of COVID-19. But with ALIS and its cloud-based system, our team now has a highly efficient system, in the cloud, that we can count on to service our clients without interruption. Additionally, we are now able to utilize the benefits of a customized banking integration that automates many of the processes that we previously needed to input manually. It's very satisfying to see how, with the ALIS system, our team can quickly and efficiently service our clients."

Naval Kapoor, President and CEO of I-Engineering said, "Northeast Coverages has been an exceptional partner and it has been very gratifying for I-Engineering to be a part of their complete technology evolution. We are proud to bring another system live, seamlessly, despite the challenges imposed by the COVID-19 pandemic. We pride ourselves, like Northeast Coverages, on providing our clients the highest level of efficiency and service. We look forward to our continued relationship and servicing their technology needs, both now and in the future, as they continue to grow across the country."

About Northeast Coverages Inc.

Northeast Coverages Inc. is a Wholesale/MGA Agency servicing 18 states across the nation, but rapidly expanding nationwide. We have built our business by making solid commitments to our business relationships with our producers, our companies and our service providers, to provide superior service and knowledge at all times!

For more information, visit www.northeastcoverages.com.

About I-Engineering, Inc.

Since 1999, I-Engineering has worked with MGAs, Wholesalers, Program Administrators and Carriers to implement customized P&C insurance software solutions that enhance productivity and speed to market. Our product offering includes an all-encompassing Agency Management System, Policy Management System for London, Program Administration System and customized Comparators for Commercial & Personal Lines.

I-Engineering, located in Shelton, CT, develops and markets Integrated Insurance Solutions to provide MGAs and Wholesalers with a modern, technologically friendly working environment. We have created and implemented a sophisticated collection of cutting-edge insurance software solutions. I-Engineering's ALIS Enterprise System – an all-in-one solution – provides Rating with Web Services, Quoting, Policy Issuance and Management, Workflow and Document Management and Full Accounting. A sophisticated agent portal is integrated with ALIS to allow producers to get quotes on a real-time basis. This fully integrated system provides MGAs and Wholesalers end-to-end solutions.

I-Engineering is a proud member of many P&C insurance organizations, including Target Markets, WSIA, CIWA, FSLA, PIA & TSLA. To learn more, visit www.i-engineering.com.



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