



The Colonial Group, Inc.
Goes Live with I-Engineering's ALIS Enterprise System
A Next Level Agency Management System launched by an Elite MGA in NC

Shelton, CT, November 1, 2015 – I-Engineering, Inc. is pleased to announce the launch of the ALIS Enterprise System with The Colonial Group, Inc. ALIS - The All Lines Insurance Suite Enterprise System is the next generation Agency Management System which provides a fully integrated Rating Engine with Web Services, Policy Issuance and Management, Renewals, Endorsements, Cancellations, Reinstatement Claims, Workflow, Document Management and Reporting as well as a full Accounting module. This system can be interfaced with third party systems via API or XML transfer.

ALIS went Live in October at The Colonial Group. ALIS is a powerful Agency Management System that provides them with a way to streamline their internal processes.

Robert W Burke, President of The Colonial Group, could not be more pleased that they selected I-Engineering and ALIS to serve as the technology foundation from which their underwriting services company can grow. According to Bob, "Although it has taken us longer to go live than we anticipated, the end result is worth the wait. I knew we made the right decision when one of our employees, during an implementation meeting stated 'I love ALIS'."

According to Jason L Haupt, Executive VP of The Colonial Group "ALIS will make us more efficient, will make our accounting functions more robust, and their cutting edge technology will enable us to embrace change in the future. This positions Colonial for growth while maintaining our current staffing levels."

Vickie Isley, Vice President of Personal Lines of The Colonial Group and ALIS Project Manager commented "I-Engineering was responsive to our needs and worked with us to develop solutions that have allowed us to streamline our workflow processes. ALIS and the ability to utilize web service have enabled our staff to become more efficient. We are excited to have worked with I-Engineering on the development and implementation of ALIS and look forward to working with them on any future enhancements."

Naval Kapoor, President and CEO of I-Engineering says, "We are proud to have worked with The Colonial Group in providing them with the necessary technology to make their operation more efficient. We are committed to providing our clients with the highest level of customer service when using our innovative Agency Management Systems. With the use of our cutting edge systems, dedicated team of professionals, and ingenuity in bringing the insurance industry to heights unimagined, The Colonial Group now has a platform in which they can use to leverage their business on a nationwide scale. We were honored to have the opportunity in working with them to develop and implement this program."

About The Colonial Group Inc.

The Colonial Group, Inc. and its subsidiaries, Mobilhome Insurance Service, Inc. and Colonial Premium Finance Company, have been serving Specialty Lines product needs of Insurance Agents and their customers since 1961. Some of our lead products include Mobile Home, Dwelling, Recreational, Farm and certain Specialty Commercial Lines. The Colonial Group also includes the following former Managing General Agents: Atlantic Southern Insurance Group, Inc. (South Carolina), Beard and White, Insurance Marketing Services and Tomax. TCG operates primarily in the Southeastern United States to include North Carolina, South Carolina, Georgia, Tennessee, Delaware, Florida and Virginia.

Our mission is to serve our customers by providing quality, diversified and innovative products and services related to the specialty personal and commercial insurance business to include housing, recreation and farm. We also strive to provide a challenging, stimulating and rewarding environment for our employees, making sure that they understand that the Company's success is a result of their success. It is also our goal to be an excellent and quality customer to those that provide us with products and services.

Our Home Office is located in Greensboro, NC and is staffed with experienced, knowledgeable, and helpful underwriters and associates. It is our privilege to serve you.

About I-Engineering

For over fifteen years I-Engineering has worked with MGAs/Wholesalers/Program Administrators, and Carriers to implement customized P&C insurance software solutions that enhance productivity and speed to market. Our product offering includes an all-encompassing Agency Management System, Policy Management System for London, Program Administration System and customized Comparators for Commercial & Personal lines.

I-Engineering located in Shelton CT, develops and markets Integrated Insurance Solutions to provide MGAs and wholesalers with a modern, technologically friendly working environment. We have created and implemented a sophisticated collection of cutting edge insurance software solutions catering to Wholesale Brokers, MGAs, Program Managers and Carriers. I-Engineering's ALIS Enterprise System – an all-in-one solution – provides Rating with web services, Quoting, Policy Issuance and Management, Workflow and Document management and full Accounting. A sophisticated agent portal is integrated with ALIS to allow producers to get quotes on real time bases. This fully integrated system provides MGAs and Wholesalers end-to-end solutions.

I-Engineering is also a proud member of many P&C Insurance organizations including Target Markets, NAPSLO, and AAMGA



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