



CONCORDE GENERAL AGENCY
Goes Live with I-Engineering's ALIS Enterprise System
 A Next Level Agency Management System Launched by an Elite MGA in ND

Shelton, CT, March 1, 2016 – I-Engineering, Inc. is pleased to announce the launch of the ALIS Enterprise System with Concorde General Agency. ALIS - The All Lines Insurance Suite Enterprise System is the next generation Agency Management System, providing a fully integrated Rating Engine with Web Services, Policy Issuance and Management, Renewals, Endorsements, Cancellations, Reinstatement Claims, Workflow, Document Management and Reporting, as well as a full Accounting module. This system can be interfaced with third party systems via API or XML transfer.



ALIS went Live in February at Concorde General Agency. ALIS is a powerful Agency Management System, allowing Concorde General Agency to streamline their internal processes.

Robert Hanna, President of Concorde General Agency, could not be more pleased that Concorde has selected I-Engineering and ALIS to serve as the technology foundation from which their underwriting services company can grow. According to Hanna, "ALIS Enterprise System is designed to provide flexible programming capabilities to serve our organization as we add new products and services to our offerings. This programming flexibility gives us the opportunity to serve our business partners in a more efficient and effective manner. Our agents can offer broad ranges of projects to their customers in a short period of time."



According to Scott Anderson, Executive VP of Concorde General Agency, "We selected I-Engineering due to their knowledge and commitment to the industry. They work with us and our carriers to streamline web services integration and automate policy issuance processes. Their solution assimilates with our carriers in a unique method which only enhances our business."

Naval Kapoor, President and CEO of I-Engineering says, "We started working with Concorde about 9 years ago when I-Engineering built their P.E.T.E. System, an online Rater which provides quote, rate, and bind facilities to agents throughout the upper Midwest region. Now, Concorde has launched our ALIS System – an all in one Agency Management System, which is fully integrated with their P.E.T.E. System."

"This combination of P.E.T.E and ALIS Systems provides a powerful enterprise system at Concorde. Agents can access the online rater and submit the business and their underwriters can close the business instantly, thus saving double entry and keystrokes," Kapoor said. "We are proud to have worked with Concorde in providing them with this state of the art technology to make their operation more efficient. With the use of these cutting edge systems and our dedicated team of professionals, I-Engineering, Inc. is bringing the insurance industry to heights previously unimaginable. With the addition of ALIS, Concorde now has a platform to leverage their business and expand to any scale. We were honored to have the opportunity in working with Concorde to develop and implement this innovative program."

About Concorde General Agency

Founded in 1981 by Darrell Bjornson, it is our promise that ***We'll Find a Way*** to help agents place even the most unique or complex risk by providing access to a wide array of carriers that may otherwise be out of reach.

By partnering with over 2,200 independent insurance agencies across twelve states, Concorde General Agency has grown from a startup general agent in Fargo, ND, to a regional organization. We are committed to being the first choice of insurance producers in the north central United States and insurance carriers in our territory, and our dedication to this mission is the basis for our success.

The depth and breadth of carriers and insurance programs available to our appointed agents is unmatched in our service area. We specialize in: Personal Lines, Farm and Ranch, Standard Commercial Lines, Commercial Excess and Surplus Lines.

We believe that by offering industry leading carriers and a team of dedicated professionals, you will experience the "Ease of Doing Business" with Concorde.

About I-Engineering

For over fifteen years I-Engineering has worked with MGAs/Wholesalers/Program Administrators, and Carriers to implement customized P&C insurance software solutions that enhance productivity and speed to market. Our product offering includes an all-encompassing Agency Management System, Policy Management System for London, Program Administration System and customized Comparators for Commercial & Personal lines.

I-Engineering, located in Shelton, CT, develops and markets Integrated Insurance Solutions to provide MGAs and wholesalers with a modern, technologically friendly working environment. We have created and implemented a sophisticated collection of cutting edge insurance software solutions catering to Wholesale Brokers, MGAs, Program Managers and Carriers. I-Engineering's ALIS Enterprise System – an all-in-one solution – provides Rating with web services, Quoting, Policy Issuance and Management, Workflow and Document Management and Full Accounting. A sophisticated agent portal is integrated with ALIS to allow producers to get quotes on a real time bases. This fully integrated system provides MGAs and Wholesalers end-to-end solutions.

I-Engineering is also a proud member of many P&C Insurance organizations including Target Markets, NAPSLO, AAMGA, CIWA.



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