## For Immediate Release





# South Shore Insurance Underwriters Goes Live with I-Engineering's ALIS Enterprise System

An Elite MGA in the Gulf Coast Launches the Next Level ALIS Agency Management System

Shelton, CT, September 9, 2019 – I-Engineering, Inc. is pleased to announce the launch of the ALIS Enterprise System with South Shore Insurance Underwriters (SSIU) of Foley, AL. SSIU, serving coastal Alabama, Mississippi, Florida, Georgia and South Carolina, has launched multiple I-Engineering solutions, including the state-of-the-art Agent Rater and Agent Gateway.



I-Engineering's ALIS is the complete Agency Management System which provides a fully integrated Rating Engine with

Web Services, Policy Issuance and Management, Renewals, Endorsements, Cancellations, Reinstatement Claims, Workflow, Document Management and Reporting, as well as a full Accounting module. This system can be interfaced with third party systems via API or XML transfer. Agent Gateway, comprised of an Agent Portal and an Agent Rater, is a comprehensive platform with abilities including online payment, auto population of property valuations and property information, e-signs, ordering inspections and others using third party integrations. Also, Agent Gateway allows agents to communicate directly with the ALIS System. The multifaceted system equips agents to seamlessly provide new quotes or get information about bound policies and related documents, such as certificates of insurance, without user interaction, on a 24/7 basis.

Taylor Norton, President of SSIU, shared that I-Engineering and the ALIS System has allowed SSIU to quickly bring new products to market and therefore, service their agents very efficiently. "When we were searching for a technology platform, our primary goal was to find a system that would grow and change with our business. After extensive collaboration, we are proud to have produced a system which allows us to be the best at what we do. Our partnership with I-Engineering has yielded a robust platform allowing us to offer best-in-class service to our carrier and retail partners. Integrations with third party vendors fully automates quoting to policy issuance allowing retailers to experience a quick and organic transaction experience. Leading edge tools for underwriting and data reporting ensure that we have built a system that will enable us to scale in the years to come."

Mindy Dees, Operations Director of SSIU, explained, "Being able to manage the admin functions of our system has been priceless for us. We are in a market which changes almost daily, and therefore we must have the ability to maintain our rating tables and policy terms independent of the programming team. By improving and streamlining our many processes through ALIS, we have greatly improved efficiency, consistency and performance."

Naval Kapoor, President and CEO of I-Engineering says, "We are proud to have partnered with SSIU, providing them a system that will vastly improve the user experience of their many agents throughout Alabama, Mississippi, Florida, Georgia and South Carolina. It is our goal to provide our client-partners with the highest level of customer service. Our team is equipped with vast industry expertise to support SSIU now and as their needs change in the future. Our work with SSIU has been very rewarding and we look forward to serving as a vital component of their continued success in the wholesale market."

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#### **About South Shore Insurance Underwriters**

Strong Relationships. True Expertise. Local Support. SSIU is a coastal InsurTech company which connects our customers with a comprehensive collection of A rated carriers. Our web-based platforms allow users to obtain quotes anytime to meet today's on-demand environment. Data entry is minimized by populating information from API calls — maximizing user efficiency. Quotes from multiple carriers are summarized instantly allowing you to choose the company best suited to your client's need, and the automation of application, payment and renewal processes provide continued ease of use post initial transaction. Realtime analytics foster intelligent decision making and ensure the fastest, most personalized service in the industry. Markets in Alabama, Mississippi, Florida, Georgia and South Carolina. To learn more, visit www.ssiuw.com

### About I-Engineering, Inc

Since 1999, I-Engineering has worked with MGAs, Wholesalers, Program Administrators and Carriers to implement customized P&C insurance software solutions that enhance productivity and speed to market. Our product offering includes an all-encompassing Agency Management System, Policy Management System for London, Program Administration System and customized Comparators for Commercial & Personal Lines.

I-Engineering, located in Shelton, CT, develops and markets Integrated Insurance Solutions to provide MGAs and Wholesalers with a modern, technologically friendly working environment. We have created and implemented a sophisticated collection of cutting-edge insurance software solutions. I-Engineering's ALIS Enterprise System — an all-inone solution — provides Rating with Web Services, Quoting, Policy Issuance and Management, Workflow and Document Management and full Accounting. A sophisticated agent portal is integrated with ALIS to allow producers to get quotes on a real-time basis. This fully integrated system provides MGAs and Wholesalers end-to-end solutions.

I-Engineering is a proud member of many P&C insurance organizations, including Target Markets, WSIA, CIWA, FSLA, PIA & TSLA. To learn more, visit www.i-engineering.com













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