



Colonial General is Live with I-Engineering's ALIS, the Industry Leading Cloud-Based Enterprise System

An Arizona Based Managing General Agent Serving the Southwest

Shelton, CT, January 25, 2022 – I-Engineering is pleased to announce that Colonial General Insurance Agency, Inc., a Managing General Agent based in Arizona, is live with the ALIS Enterprise System. Operating in eight Southwest states, Colonial General is now optimizing I-Engineering's industry leading technology platform, ALIS – the All Lines Insurance Suite, to greatly enhance their speed to market and functionality.

Founded in 1995, Colonial General specializes in specialty excess and surplus lines business, and writes property and casualty, commercial auto, personal lines, professional liability and also handles brokerage accounts. With I-Engineering's robust technology platform, Colonial General is now serving their client base with exceptional efficiency in the states of Arizona, California, New Mexico, Nevada, Colorado, Idaho, Utah, and Wyoming.



With the powerful cloud based ALIS platform as their technology foundation, Colonial General has eliminated redundant manual processes by harnessing this automated and intuitive technology suite. ALIS provides a fully integrated rating engine with web services, policy issuance and management, renewals, endorsements, cancellations, workflow, document management and reporting as well as a full accounting module. I-Engineering's ALIS is the complete agency management system and can be interfaced with third party systems via API or XML transfer.

Brett Wieggers, Vice President & Underwriter Manager of Colonial General, said, "Working with I-Engineering has been a phenomenal experience. We pride ourselves on exceptional customer service and assisting our agents with all their insurance needs. With ALIS, coupled with our customized personal lines rater and the Finance Pro integration, we are realizing tremendous gains in our productivity and ability to service our clients with next level efficiency. Our team can simplify document management and automate workflows, eliminating the need to waste time keying in data multiple times."

"The I-Engineering team was very attentive to our needs and made implementation seamless," said Peter Nyblade, IT System Administrator of Colonial General. "Despite an extensive data migration, I-Engineering delivered a quality system and experience, and worked to quickly resolve any issues that arose. They were a great partner throughout the process and now our team is reaping the benefits of this advanced platform."

Naval Kapoor, President and CEO of I-Engineering said, "It has been a gratifying experience to partner with Colonial General to bring them a technology platform that is intuitive and enables them to provide their clients with the highest level of service. We are pleased that they have selected ALIS as their cloud-based, technology foundation, enabling them to grow their business and efficiency, without needing to hire additional staff. We look forward to contributing, now and in the future, as Colonial General continues to grow and prosper."

About Colonial General Insurance Agency, Inc.

Colonial General specializes in Specialty Excess and Surplus Lines Business, and writes Property and Casualty, Commercial Auto, Personal Lines, Professional Liability and Brokerage accounts to fit all your needs. We also have Admitted markets for Preferred Personal Lines and Property and Casualty for your Preferred risks and offer premium financing through our affiliated partner, Sundance Premium Finance Company. We represent many A+ carriers, which help us to provide you with competitive insurance rates. Our standard quote turnaround time is 24 hours; if your client needs a quote right away, you simply just need to call Colonial General, and our underwriters will get you an indication on the spot.

Our mission is simple, SERVICE. We pride ourselves in providing you with friendly customer service, competitive rates, and coverages to meet all your needs. We offer multiple classes of property & casualty business for both Personal Lines, Commercial Lines, Professional & Commercial Auto Insurance for both standard & non-standard businesses. Colonial General operates in 8 southwest states and has a branch office in Salt Lake City, UT. Our headquarter office in Scottsdale, AZ writes business in Arizona, California, New Mexico, and Nevada. Our office in Salt Lake City writes business in Colorado, Idaho, Utah, and Wyoming. For more information, visit www.colonialgeneral.com.

About I-Engineering, Inc.

Since 1999, I-Engineering has led the industry in customized P&C technology solutions that simplify how MGAs, Wholesalers, Program Administrators and Carriers do business. Our comprehensive platform enhances productivity and speed to market. I-Engineering's advanced solution suite includes ALIS – our all-encompassing agency management system, PUMAA – our powerful modern point-of-sale underwriting platform, ACE-HUB – a bi-directional translator that exchanges data between agents and carriers who directly rate for a single or multiple markets, SkySource – our cost-effective backend office service, and an extensive collection of seamless third-party integrations. At I-Engineering, we provide innovative insurtech solutions to modernize your office, coupled with unmatched service and support.

I-Engineering is a proud member of many P&C insurance organizations, including Target Markets, WSIA, CIWA, FSLA, PIA & TSLA. To learn more, visit www.i-engineering.com.



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